

CHECK-UP PROCUREMENT STRATEGY

WORKSHOP, 1 DAY

"The trend is your friend" is an old stock market adage. Many energy suppliers have based their procurement strategy on this (keyword: long/short strategy). This is consistent and correct in a stable rising, falling or sideways trend. But what happens when the trend changes? Together we analyse your internal procurement and risk strategy in an in-house workshop and show you methods to optimise it - aligned to the individual market situation.

Your contents

Preparation and preliminary analysis

- Agreement on the objective of the workshop
- Sending a standardised questionnaire on risk and supply management

Workshop

Analysis of the current market environment

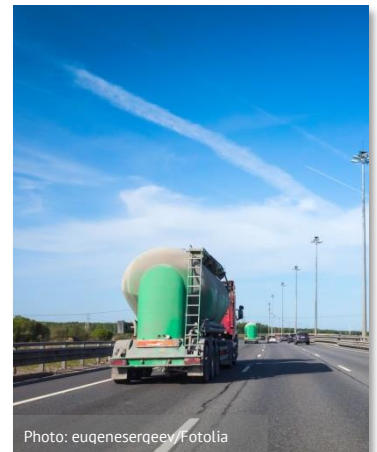
- Basics and general procurement strategies
- Presentation of the existing procurement strategy (quantities, timing, restrictions) and risk profile
- Short introduction and revision on chart technique and technical analysis
- Evaluation of the market situation with live analysis of current price movements
- Derivation of potential trading strategies

Check-up of your electricity and gas procurement strategy

- Joint evaluation of the procurement strategy
- Determination of your risk profile in the current market situation
- Development of individual further development proposals for trading signals
- Adjustment of the risk strategy

Additionally (optional):

- Written elaboration of the recommendations and adaptation of the procurement and risk manuals



TARGET GROUP

- Specialists and managers with interfaces to energy trading
- Employees from electricity and gas procurement, trading and -sales
- Employees from the analysis, procurement and portfolio management departments

YOUR BENEFITS

After this workshop you will be able to:

- better integrate current market developments into your individual procurement strategy,
- evaluate and optimise your own procurement strategy.

The workshop can be supplemented with in-depth knowledge in combination with the seminar **Procurement Strategies with Chart Techniques**.