

CHECK-UP PROCUREMENT STRATEGIES

WORKSHOP, 1 DAY

“The trend is your friend” is an old stock exchange saying. Many energy suppliers aligned their procurement strategy to that (keyword long and short-term strategies). This saying is consistent and correct in a market where there is a continuously increasing-, decreasing- or sideward trend. But what happens, if the price trend changes? Together, we analyze your company's internal procurement and risk strategy in an in-house workshop and show methods for optimizing it - geared to the individual market situation.

Your content

Preparation and preliminary analysis

- Voting on the goal of the workshop
- Transmission of a standardized questionnaire for risk and procurement management

Workshop

Analysis of the current market environment

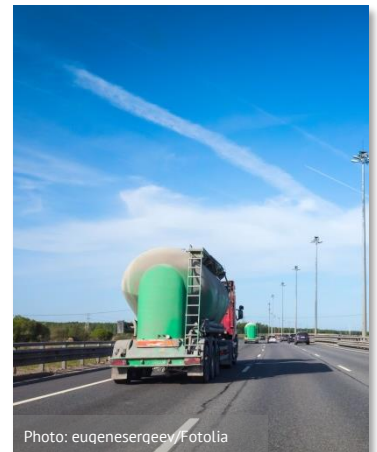
- Basics and general procurement strategies
- Presentation of the existing procurement strategy (quantities, times, restrictions) and risk profile
- Short introduction and revision of chart technique and technical analysis
- Evaluation of the market situation with live analysis of current price movements
- Derivation of potential trading strategies

Check-up of your electricity and gas procurement strategy

- Joint evaluation of the procurement strategy
- Determination of your risk profile in the current market situation
- Development of individual further development proposals for trading signals
- Adjustment of the risk strategy

Additional (optional):

- Written preparation of recommendations and adaptation of procurement and risk manuals



TARGET GROUP

- Specialists and executives with interfaces to energy trading
- Employees in electricity and gas procurement, trading and sales
- Employees from the Analysis, Procurement and Portfolio Management departments

YOUR BENEFITS

After this workshop you will be able to:

- better integrate current market developments into your individual procurement strategy,
- evaluate and optimise your own procurement strategy.

In combination with the seminar **procurement strategies with chart analysis**, the workshop can be supplemented by in-depth knowledge.